

THE CENTER FOR
FORENSIC ECONOMIC STUDIES

Curriculum Vitae

Chad L. Staller, JD, MBA, MAC, AVA

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1608 Walnut Street, Suite 801
Philadelphia, Pennsylvania 19103



Chad L. Staller is president of the Center for Forensic Economic Studies. He has extensive experience working with both plaintiff and defense counsel in a wide variety of civil matters, quantifying loss sustained by many types of plaintiffs, including union members, state and federal employees, business owners and injured children. He regularly analyzes claims brought in employment-discrimination matters, quantifying back-pay and front-pay damages and lost benefits, and frequently consults on commercial matters, analyzing lost-profit and business-interruption claims.

He is a member of the Rutgers University Financial and Legal Studies Institute faculty and Temple University's Beasley School of Law LL.M. in Trial Advocacy faculty. He lectures regularly at Villanova University School of Law.

He received his Masters in Business Administration from the Fox School of Business and Management at Temple University and his Master of Accounting and Professional Consultancy from Villanova University. He is certified as an Accredited Valuation Analyst by the National Association of Certified Valuation Analysts.

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PROFESSIONAL BACKGROUND

President and Senior Economist, the Center for Forensic Economic Studies, Philadelphia, Pennsylvania, concentrating on the analysis of and testimony on commercial damages (lost profits), personal-injury and wrongful-death damages and damages and liability in labor and employment matters. July 2005 - present.

Law practice representing a wide range of clients, including major trucking companies and insurance firms. Served as lead attorney in many types of civil matters, including personal injury, product liability, premises liability, breach of contract, contract interpretation and Trademark filings before the United States Trademark Office.

Law Clerk to Judge S. Michael Pincus, Circuit Court for Montgomery County Maryland.

Research Assistant, Lehigh Valley Economic Development Corporation, Allentown, Pennsylvania. Developed a wage-analysis study showing which industries would be best suited to the Lehigh Valley region.

ACCREDITATION

Accredited Valuation Analyst (A.V.A.) by the National Association of Certified Valuation Analysts. 2007.

EDUCATION

Villanova University, Master of Accounting and Professional Consultancy. 2006.

Temple University, Fox School of Business & Management, Master of Business Administration, Certificate of Academic Excellence, Concentration in Business Administration. 2005.

Temple University's James E. Beasley School of Law. Juris Doctor, Cum Laude. 2001.

Lehigh University, Bachelor of Science in Business and Economics. 1998.

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SELECTED ENGAGEMENTS

Commercial Disputes

Evaluated economic loss relating to an alleged breach of contract involving a startup UPS franchise.

Evaluated economic loss to a limousine company resulting from the destruction of a portion of its fleet.

Evaluated economic loss relating to crop damage sustained by a commercial farm as a result of a housing developer's conduct.

Evaluated economic loss sustained by real property owner as a result of a property manager's conduct.

Evaluated economic loss stemming from an alleged breach of an employment contract with a medical practice.

Evaluated economic loss sustained by a commercial property owner as a result of an alleged breach of contract.

Evaluated economic loss sustained by an airline services company as a result an alleged breach of contract with the prior owner.

Evaluated economic loss resulting from a disputed business acquisition of an emergency-response firm.

Performed a valuation of a controlling interest in an insurance-claims processor.

Performed a valuation of a controlling interest in a coin-operated laundry.

Evaluated economic loss to many other types of businesses, including:

- Photo finishers
- Information technologists
- Funeral homes
- Dry cleaners
- Grocers
- Medical practices
- Cable TV services
- Interpreters

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Personal Injury and Wrongful Death Matters

Calculated economic loss to individuals in a variety of occupations, including:

- Accountants
- Children with projected lost future earnings
- Construction workers
- Doctors, nurses and other medical professionals
- Financial advisors
- Homemakers
- Information technologists
- Lawyers
- Mechanics
- Pilots
- Police officers
- Retirees
- Sales representatives
- Teachers
- Union members (ironworkers, carpenters, steamfitters, electrical workers, laborers and painters)

PUBLICATIONS

"Practice Tip: Lost Earning Capacity of Undocumented Workers," Product Liability Law & Strategy, May 2011.

"The Basics of Pension Damages," Product Liability Law & Strategy, October 2010.

"Hedonic Damages Update," Product Liability Law & Strategy, February 2010.

"A Tax Break for Plaintiffs Raises Interesting Issues," Employment Law Strategist, November 2009 (with Stephen M. Dripps).

"An Economist Defends Against Punitive Damages," Product Liability Law & Strategy, December 2008.

"Determining Damages in the Keystone State," At Issue, Young Lawyers Division of the Pennsylvania Bar Association, Winter 2008.

"Determining Damages to Entrepreneurs," Product Liability Law & Strategy, February 2008.

"The Earning Capacity of Business Owners," Product Liability Law & Strategy, November 2007.

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“Economic Damages 101,” The Sidebar: The New Lawyers Division Newsletter, American Association for Justice, Fall 2007.

“Sixth Circuit Rules on Privilege in Two Cases,” Product Liability Law & Strategy, April 2007.

SPEAKING / LECTURES

Faculty, Temple University’s Beasley School of Law LL.M. in Trial Advocacy program, 2007 - present.

Guest lecturer, Villanova University School of Law, 2005 - present.

Guest lecturer, University of Baltimore School of Law, November 2010.

Speaker, “Preparing and Presenting the Economic Loss Argument in Litigation,” Philadelphia, April 2011.

Panelist, “Effective Damages Discovery in the Catastrophic Loss Case,” Council on Litigation Management, New Orleans, March 2011.

Speaker, “Valuing the Economic Loss in Catastrophic Injury,” Chartis, Philadelphia, March 2011.

Speaker, “Economic Damages Issues in Litigation,” Fineman, Krekstein & Harris, P.C., Philadelphia, March 2011.

Commercial Damages: Accounting and Financial Concepts for Attorneys,” Marshall Dennehey Warner Coleman & Goggin, Philadelphia, March 2011.

Speaker, “Economic Damages Issues in Litigation,” Marshall Dennehey Warner Coleman & Goggin, Bethlehem, Pennsylvania, December 2010.

Speaker, “Economic Damages issues in Litigation,” US Attorney’s Office, Newark, New Jersey, December 2010.

Speaker, “Working With Damages Experts in Injury and Employment Matters, Sunoco, Philadelphia, December 2010.

Speaker, “Damages: Working With Your Economic Expert,” Reotzel Address, Akron, Ohio, November 2010.

Speaker, “Economic Damages Issues in Litigation,” Cooper Levenson, Atlantic City, New Jersey, November 2010.

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Chad L. Staller, JD, MBA, MAC, AVA

Speaker, "Economic Damages Issues in Litigation," Goldberg Segalla, Philadelphia, November 2010.

Speaker, "Wrongful Death and Survival in Pennsylvania and New Jersey," Webre Gallagher, Philadelphia, March 2010.

Speaker, "A Tale of Two States: Survival Damages in Pennsylvania and New Jersey," Weber & Gallagher, Philadelphia, March 2010.

Speaker, "Economic Damages Issues In Litigation," Marshall, Dennehey, Warner, Coleman & Goggin, Philadelphia, January 2010.

Speaker, "Economic Damages Issues in Litigation," McCormick & Priore, Philadelphia, January 2010.

Speaker, "Damages Issues in Commercial and Injury Matters," Billet & Associates, Philadelphia, December 2009.

Speaker, "Working With an Expert Economist: Basic Elements of Damages in Injury and Death Matters," Morgan, Lewis & Bockius, LLP, Philadelphia, July 2009.

Speaker, "Proving Loss of Earnings/Impairment of Earning Capacity: The Roles of the Economist," Pennsylvania Bar Institute, Harrisburg, Pennsylvania, July 2009.

Expert economic witness, Cozen O'Connor Trial Academy (COTA), Philadelphia, Pennsylvania, June 2009.

Speaker, "Damages Issues in Personal Injury and Wrongful Death in Pennsylvania," The Lundy Law Firm, Philadelphia, Pennsylvania, April 2009.

Speaker, "Personal Injury and Wrongful Death Damages in Pennsylvania," Mintzer Sarowitz Zeris Ledva & Meyers, Philadelphia, Pennsylvania, January 2009.

Speaker, "Personal Injury and Wrongful Death Damages in Pennsylvania," Burns, White & Hickton, Pittsburgh, Pennsylvania, January 2009.

Speaker, "Economic Damages Issues in Commercial, Personal Injury and Employment Litigation," Bingham McHale, Indianapolis, Indiana, January 2009.

Speaker, "Economic Damages Defense Issues in Personal Injury and Commercial Litigation," Smith Amundsen, Chicago, Illinois, January 2009.

Speaker, "Using Expert Witnesses," program presented by the National Business Institute, Philadelphia, Pennsylvania, December 2008.

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Chad L. Staller, JD, MBA, MAC, AVA

Lecturer, "Injury and Death Damages," Middlesex Community College paralegal program, Middlesex, New Jersey, November 2008.

Lecturer, "Using Expert Witnesses," Temple University's Beasley School of Law, Advanced Trial Advocacy program, November 2008.

Speaker, "Damages Issues in Personal Injury and Wrongful Death Matters," Fee Smith, Dallas, Texas, November 2008.

Speaker, "Defense Issues in Personal Injury and Wrongful Death Claims," Infinity Insurance Company, Birmingham, Alabama, November 2008.

Speaker, "Working With Your Vocational and Economic Experts," Thomas Thomas & Hafer LLP, Harrisburg, Pennsylvania, 2008.

Speaker, "Working With Your Economist in Employment Litigation," New York City Law Department, New York, New York, 2008.

Speaker, "Using Expert Witnesses," Buchanan Ingersoll & Rooney P.C., Philadelphia, Pennsylvania, 2008.

Speaker, "Defense Issues in Personal Injury, Commercial and Employment Litigation," Klinedinst P.C., Los Angeles, California and San Diego, California, 2008.

Panelist, "Products and Punitive Damages: How It Happens and What To Do," presentation to the USLaw Group, Miami Beach, Florida, 2008.

Speaker, "Evidence and Expert Testimony Best Practices: Supporting Your Case," seminar presented by the National Business Institute, King of Prussia, Pennsylvania, 2007.

Speaker, "What Are the Damages? Working With Your Vocational and Economic Experts," seminar presented by the Center for Forensic Economic Studies and CEC Associates, Inc., West Conshohocken, Pennsylvania, 2007.

Speaker, "Economic Damages in Personal Injury, Wrongful Death, Commercial and Employment Matters: Defense Issues," Connell Foley, LLP, Roseland, New Jersey, 2007.

Speaker, "Hot Topics in Personal Injury and Wrongful Death," Fox Rothschild, LLP, Philadelphia, Pennsylvania, 2007.

Speaker, "Personal Injury and Wrongful Death Damages in Pennsylvania," Fineman, Krekstein & Harris, P.A., Philadelphia, Pennsylvania, 2007.

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TESTIMONY

Federal Court:
District of Columbia, District of New Jersey, Eastern District of Pennsylvania, Middle District of Pennsylvania

State Court:
Maryland, New Hampshire, New Jersey, New York, Pennsylvania, Virginia

STATE BAR MEMBERSHIPS

Maryland

Pennsylvania

New Jersey

PROFESSIONAL ORGANIZATIONS AND AFFILIATIONS

Board of Editors, Product Liability Law & Strategy and Medical Malpractice Law & Strategy

American Economic Association

National Association of Forensic Economists

American Bar Association

Pennsylvania Bar Association